



July 14, 2000

Ms. Suzanne Updegraff  
Employee Development Systems, Inc.  
801 West Mineral Ave.  
Littleton, CO 80120-4501

Dear Suzanne:

Please forgive my delay in writing my sincere thanks for the excellent presentation on *Professional Presence* for the Southern Co. Professional Mentoring Program on June 20. I have received many positive comments on the workshop and the benefits received by participants.

The workshop did exactly what I hoped – gave the mentors and mentees a new perspective on an important topic and created some on-going conversations for the partnerships. I truly appreciated your ability – and your willingness -- to adjust your seminar to fit our shorter workshop format. Your efforts to become familiar with some of our company culture prior to the session really paid off in achieving credibility with the audience.

Thank you for sharing your experience, knowledge and perspective with our employees. And thank you for being such an accommodating vendor. Best wishes for your continued success.

Sincerely,

A handwritten signature in cursive script that reads "Kathy Murphy Harber".

Kathy Murphy Harber  
Leadership development Coordinator

Cc: Bill Thomas

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