



# IPE BUILDS PERSONAL ACCOUNTABILITY



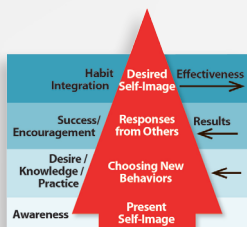
## THE IPE CHOICES MODEL INTRODUCES

- Ownership for daily choices
- Comprehension about how choices impact results
- How values encourage choices



## THE IPE CHANGE PROCESS MODEL INTRODUCES

- Behaviors that need changing to enhance effectiveness
- Ownership for behaviors
- Accountability for awareness about behaviors



## THE IPE SELF-IMAGE MODEL INTRODUCES

- How self-image impacts thinking, actions and performance
- The alignment between self-image and results



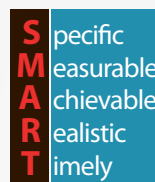
## DISC PERSONAL PROFILE SYSTEM INTRODUCES

- Personal ownership for behavioral style
- How to adapt your style to others'
- Elements of your style that interfere with performance



## POWERFUL COMMUNICATION TOOLS INTRODUCES

- Ownership for conflict resolution
- Assertive choices versus ineffective communication
- How thinking impacts communication
- Personal accountability for
  - Language choices
  - Clarity • Results



## MANAGING YOURSELF FOR SUCCESS INTRODUCES

- How self-defeating feelings limit professional growth
- How to set personal goals aligned with organizational goals
- Visualizing for success

### Active Listening Process



## EFFECTIVE LISTENING INTRODUCES

- How to listen with intent and understanding
- How to listen to criticism without defensiveness
- The choice of listening versus hearing



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