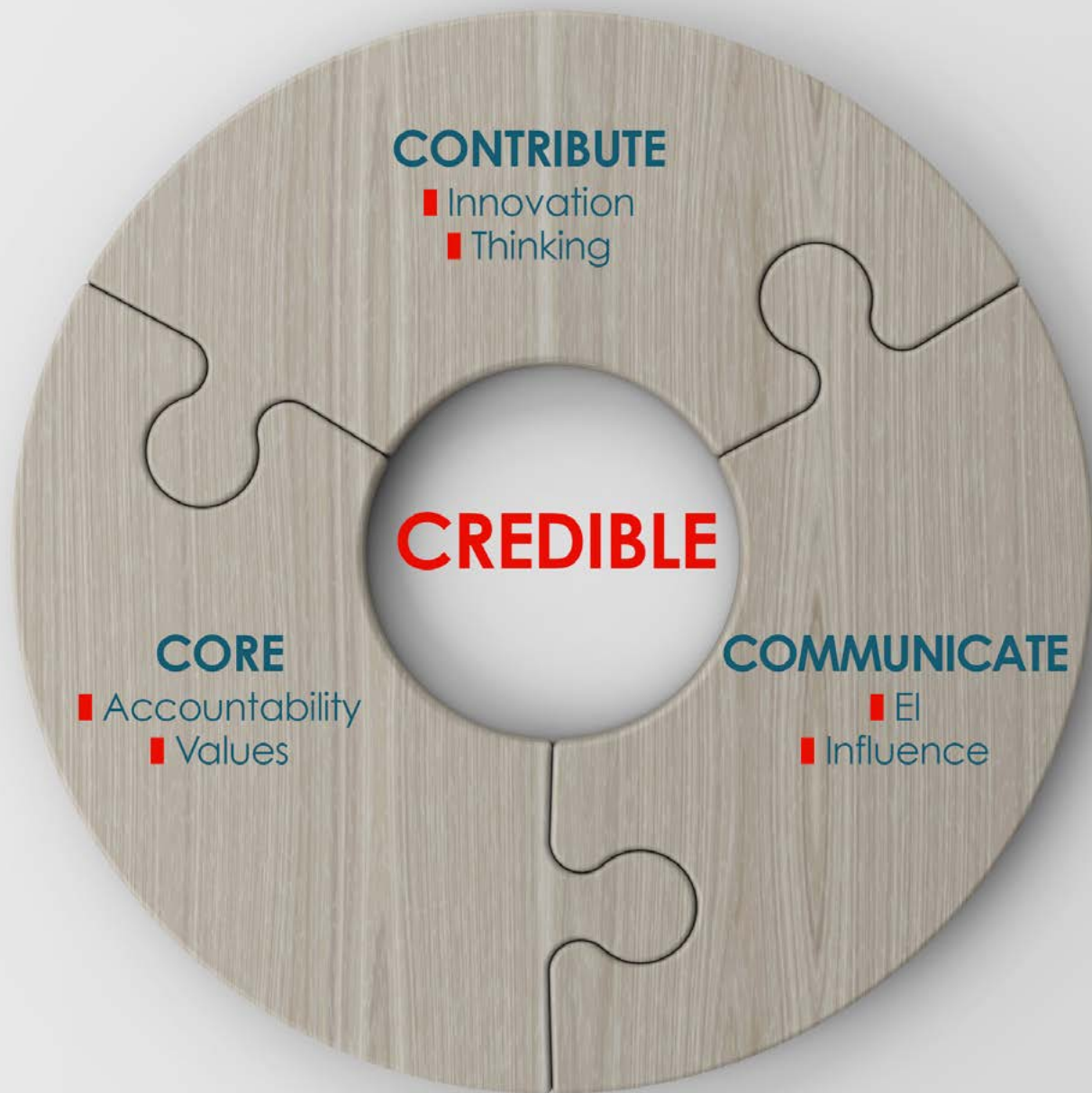


LEADING WITH CREDIBILITY



Employee Development
Systems, Inc. (EDSI)
[www.employee
developmentsystems.com](http://www.employee
developmentsystems.com)
800.282.3374

THE MODEL

© Employee Development Systems, Inc. All rights reserved.

LEADING WITH EMOTIONAL INTELLIGENCE

THESE
CAPABILITIES
DETERMINE HOW
YOU MANAGE
YOURSELF.



SELF-AWARENESS

- Emotional self-awareness
- Accurate self-assessment
- Self-Confidence

SELF-MANAGEMENT

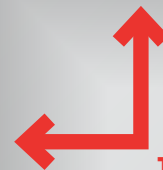
- Self-control
- Transparency
- Adaptability
- Achievement
- Initiative
- Optimism

SOCIAL-AWARENESS

- Empathy
- Organizational awareness
- Service

RELATIONSHIP MANAGEMENT

- Inspiration
- Influence
- Developing others
- Change catalyst
- Conflict management
- Teamwork & collaboration



THESE
CAPABILITIES
DETERMINE HOW
YOU MANAGE.



Employee Development
Systems, Inc. (EDSI)
[www.employee
developmentsystems.com](http://www.employee
developmentsystems.com)
800.282.3374

THE DIMENSIONS OF EMOTIONAL INTELLIGENCE

© Employee Development Systems, Inc. All rights reserved.

LEADING WITH EMOTIONAL INTELLIGENCE

EXTERNALLY
FOCUSED



GLOBAL

ORGANIZATION

TEAM

LEADER

INTERNALLY
FOCUSED



Employee Development
Systems, Inc. (EDSI)
[www.employee
developmentsystems.com](http://www.employee
developmentsystems.com)
800.282.3374

A MODEL FOR COMPETENCY

© Employee Development Systems, Inc. All rights reserved.

LEADING INNOVATION

EXTERNALLY
FOCUSED



GLOBAL

ORGANIZATION

TEAM

LEADER

INTERNALLY
FOCUSED



Employee Development
Systems, Inc. (EDSI)
[www.employee
developmentsystems.com](http://www.employee
developmentsystems.com)
800.282.3374

A MODEL FOR TRANSFORMATION

© Employee Development Systems, Inc. All rights reserved.